

Canada's Largest Real Estate Conference & Trade Show



BROUGHT TO YOU BY



Pathways to Success

May 15-16, 2024 | Toronto Congress Centre



Martha Stewart
May 15 at 1:00 p.m.
Hall B



Jay Shetty
May 16 at 10:00 a.m.
Hall B



RQ Sweepstakes
Visit TRREB
Central to Win BIG!



Visit realtorquest.ca for More Info or Download the App



Ontario
REALTORS Care®
Foundation



Toronto Regional
Real Estate Board

BETTER TOGETHER!

ORCF and TRREB work tirelessly to end shelter and food insecurity in your community.

In 2023, we partnered up to donate
**\$976,000 to 36 charities in the
Greater Toronto Area.**



**SCAN TO SIGN UP FOR OUR EMAIL LIST
OR VISIT REALTORSCAREONTARIO.CA**

Table of Contents

President's Welcome.....2

Sponsors & Partners.....3

Schedules4

Day 1 – Wednesday, May 15.....4

Spring Annual Meeting5

TRREB Reception5

Day 2 – Thursday, May 166

Highlights8

TRREB Central.....8

Learning Hub8

Health Quest Fitness & Wellness.....8

REALTOR® STORE Pop-Up.....9

International District.....9

Food Hub & Cafés10

Podcast Hub.....10

Info Centre.....10

Floor Plan12

Speakers14

Keynote Speakers14

Speaker Series.....16

Panel Discussions21

Podcast Hub.....22

Exhibitors List23

President's Welcome



Thank you for joining me and thousands of likeminded professionals for TRREB REALTOR® QUEST, Canada's largest real estate conference and trade show. This two-day event is your pathway to success.

Like you, I'm excited to hear from our inspiring keynote speakers and the lessons they have learned on staying ahead of the curve and thriving in today's real estate landscape.

Don't miss Martha Stewart on Day One. She is renowned for her pioneering spirit and unmatched expertise in lifestyle and business. Listen to her unique perspective into the intersection of real estate and the art of living. Plus, learn her secrets to success – illuminating a path of innovation and inspiration.

Inspiring leadership insights from Monty Moran, former CEO of Chipotle and best-selling author, await at our spring Annual meeting, exclusively for TRREB Members, on Day One.

You can also see Jay Shetty on Day Two. Drawing from his deep well of wisdom as a best-selling author and podcast host, Jay Shetty is taking

the stage to share his profound learnings and strategies to navigate modern life and business. He will ignite a spark of purpose and possibility to empower you to unlock your true potential.

Get ready to explore the expansive trade show floor and discover the latest innovations shaping the real estate world. From cutting-edge technology to industry-leading vendors, find a wealth of resources to propel your business forward. Find time for yourself amidst the hustle and bustle – prioritize your well-being and rejuvenate your mind, body, and spirit at Health Quest.

Be sure to stop by TRREB Central at the heart of the trade show floor, visit the REALM™ booth to learn why this MLS® System is game-changing, check out the informative Learning Hub, and don't miss the Speaker Series to keep you engaged throughout the two days. Looking to plan out your conference experience? Head to your app store and search for the TRREB REALTOR® QUEST app now.

I hope this event offers you everything you're looking for and more.

Jennifer Pearce
2024 President
Toronto Regional Real Estate Board

Sponsors & Partners

A special thank you to our Sponsors and Partners for their generous support of TRREB REALTOR® QUEST. See pages 23 and 24 for a list of Trade Show Exhibitor Booths.

Gold Sponsors

REALM™

OREA

Area WIRELESS | Powered by ROGERS

Silver Sponsor

App Sponsor

Lanyard Sponsor

GARDINER ROBERTS

SKYSLOPE

FINTRACKER

Food Hub Sponsor

Podcast Hub Sponsor

Water Stations Sponsor

RE/MAX

mpac | propertyline™

cao

Health Quest Sponsors

Blakes | Lawyers

OREA

COMPREHENSIVE BENEFIT SOLUTIONS LIMITED

Shuttle Sponsors

Official Media Partner

iNCOM | Web & e-Marketing Solutions

CREA | THE CANADIAN REAL ESTATE ASSOCIATION

HoodQ

STOREYS

Charity Partners

Media Sponsors

Habitat for Humanity Greater Toronto Area

Ontario REALTORS Care® Foundation

FURNITURE BANK

NEXTHOME

EST. 1989 REAL ESTATE MAGAZINE

Schedules

Day 1 – Wednesday, May 15

● Food & Beverage Services ● Speaker Series

Time	Room	Session
8:30 a.m.		Entrances & Member Registration Open
● 8:30 a.m.–10:30 a.m.	Cafés	Coffee/Tea Service Open
● 8:30 a.m.–4:30 p.m.	Cafés	Water Stations Open
8:30 a.m.–4:30 p.m.	Halls A, D & E	Trade Show & REALTOR® STORE Pop-Up Open
9:15 a.m.	Hall B	Spring Annual Meeting (TRREB Members Only) with Monty Moran , Featured Speaker
9:30 a.m.–4:30 p.m.	Hall E	Health Quest Fitness & Wellness Open
● 11:30 a.m.–2:00 p.m.	Food Hub (Hall F)	Lunch Available & Water Stations Open
1:00 p.m.–2:00 p.m.	Hall B	Martha Stewart , Keynote Speaker
● 1:00 p.m.–3:00 p.m.	Cafés	Coffee/Tea Service Open
2:30p.m.–3:15 p.m.	Podcast Hub	Live <i>Ready to Real Estate</i> podcast featuring Martha Stewart
● 2:30 p.m.–3:30 p.m.	Pinsent	Daniel Lewis , Negotiate Like a Ninja
	Sutherland	Mark Weisleder , Most Frequently Asked Questions About TRESA
	Waxman	Emily Leung , SkySlope Offers
	Berton	Theresa Corindia , Are You Ready for REALM™? Essential Steps for a Smooth Transition
	Etrog	Max Ma , Enhanced Assessment Data, REALTOR® Insights & MPAC 101
3:30 p.m.–4:15 p.m.	Podcast Hub	Live <i>Ready to Real Estate</i> podcast featuring Monty Moran
4:30 p.m.–6:00 p.m.	Cohen Ballroom	TRREB Reception and YPN Networking

See pages
16–20
for details.

Schedules

Spring Annual Meeting (TRREB Members Only) Wednesday, May 15 | Hall B | 9:15 a.m.

Featured Speaker **Monty Moran** | Former CEO of Chipotle and Best-Selling Author

Known for his bold leadership style and ability to empower people, **Monty Moran** will share transformative lessons from his journey as a business leader, author, entrepreneur, and filmmaker. He will inspire you

to leave behind the ineffective and uninspiring world of management to emerge as a powerful leader who can unlock your own brilliance, overcome challenges, and lead with courage in an ever-evolving landscape.



Featuring
Monty Moran



+ More Features:

- Get an industry update from 2024 TRREB President **Jennifer Pearce** and TRREB CEO **John DiMichele**
- Find out who is receiving the **Recognition Award**
- Have a chance to win **Raptors tickets!**

TRREB Reception Wednesday, May 15 | Cohen Ballroom | 4:30 p.m.–6:00 p.m.



Enjoy drinks, hors d'oeuvres and an opportunity to mingle with fellow REALTORS® in an interactive networking event, sponsored by TRREB's Young Professionals Network. Pick up your networking bingo card at the entrance of the Cohen Ballroom to connect with likeminded professionals and grow your real estate network.

Take in the '50s through '80s music of Shakey and The Blue Notes.

Schedules

Day 2 – Thursday, May 16

● Food & Beverage Services ● Speaker Series

Time	Room	Session
8:30 a.m.		Entrances & Member Registration Open
● 8:30 a.m.–10:30 a.m.	Cafés	Coffee/Tea Service Open
● 8:30 a.m.–4:00 p.m.	Cafés	Water Stations Open
8:30 a.m.–4:00 p.m.	Halls A, D & E	Trade Show & REALTOR® STORE Pop-Up Open
9:30 a.m.–4:00 p.m.	Hall E	Health Quest Fitness & Wellness Open
10:00 a.m.–11:00 a.m.	Hall B	Jay Shetty , Keynote Speaker
● 11:00 a.m.–12:00 p.m. 	Cohen Ballroom	David Greenspan , Every Day Excellence: Your Blueprint for Success
	Pinsent	Luxury Real Estate Panels
	Sutherland	Sean Provencher , The FUTURE Agent: The AI Accelerated REALTOR®
	Waxman	Mary-Anne Gillespie , Embrace Challenge to Achieve Extraordinary Success
	Berton	Jason Mercer & Ray Wong , What's Trending in the Commercial Market?
	Etrog	Max Ma , Enhanced Assessment Data, REALTOR® Insights & MPAC 101
● 11:30 a.m.–2:00 p.m.	Food Hub (Hall F)	Lunch Available & Water Stations Open
1:00 p.m.–1:45 p.m.	Podcast Hub	Live <i>Ready to Real Estate</i> podcast featuring Mary-Anne Gillespie
● 1:00 p.m.–2:00 p.m.	Cohen Ballroom	Mark Weisleder , Most Frequently Asked Questions About TRESA

Day 2 Schedule continued on page 7

Schedules

Day 2 – Thursday, May 16 (cont'd)

● Food & Bev. Services ● Speaker Series

Time	Room	Session
● 1:00 p.m.–2:00 p.m. 	Pinsent	David Greenspan , Every Day Excellence: Your Blueprint for Success
	Sutherland	Bita Di Lisi , Listing & Buying a Tenanted Property
	Waxman	Sean Provencher , The FUTURE Agent: The AI Accelerated REALTOR®
	Berton	Theresa Corindia , Are You Ready for REALM™? Essential Steps for a Smooth Transition
	Etrog	Cliff Spicer , Creating a CMA in REALM™
● 1:00 p.m.–3:00 p.m.	Cafés	Coffee/Tea Service Open
● 2:30 p.m.–3:30 p.m.	Cohen Ballroom	Daniel Lewis , Negotiate like a Ninja
	Pinsent	Condo Panel
	Sutherland	Mary-Anne Gillespie , Embrace Challenge to Achieve Extraordinary Success
	Waxman	Bita Di Lisi , Listing & Buying a Tenanted Property
	Berton	Emily Leung , SkySlope Offers
	Etrog	Ashley St John , Creating a CMA in REALM™
2:30p.m.–3:15 p.m.	Podcast Hub	Live <i>Ready to Real Estate</i> podcast featuring Sean Provencher
4:00 p.m.		TRREB REALTOR® QUEST Concludes



To help plan your conference experience, take advantage of the **My Schedule** and **Favourites** features inside the **TRREB REALTOR® QUEST App**. Scan the QR code, or head to your App Store and search for “TRREB REALTOR® QUEST.”

TRREB Central

Located right in the middle of the trade show floor, **TRREB Central** is the place to meet up. Scan the QR code and enter the **TRREB REALTOR® QUEST sweepstakes** to win one of seven prizes. Add your business card to the raffle drum for a chance to win a REALTOR® STORE prize pack.



More Features:

- Network with fellow REALTORS®.
- Get your membership questions answered by TRREB's staff

Learning Hub

Do you have questions about TRREB's tech tools, MLS® Rules and Policies, compliance, or best practices? **Drop by the Learning Hub** now located in Hall E (along with the International District and Health Quest) and chat with our TRREB Professional Development Specialists.

Health Quest Fitness & Wellness

Relax in a zen atmosphere while taking advantage of **free health and wellness services**. Explore Health Quest in Hall E on the trade show floor. This is your one-stop shop to help you unwind from the hustle and bustle of TRREB REALTOR® QUEST, plus learn how to tap into the full potential of your mind and body.

Registration for services is required in the Health Quest booth.



More Features:

- Manicure services and diagnostic screening stations
- Massage therapy and handwriting analysis
- Oxygen Bar

REALTOR® STORE Pop-Up

Check out the REALTOR® STORE Pop-Up. Located in Hall A on the trade show floor near the Podcast Hub, the REALTOR® STORE offers the supplies you need and at **great discounts**. Stop by to purchase signs, lockboxes, housewarming gifts for your clients and so much more.

International District

Learn about **global opportunities** for your clients. Network with real estate associations, including the Coastal Carolinas Assoc. of REALTORS®, and those in the Sunshine State—the MIAMI Assoc. of Realtors, Florida Realtors®, Central Panhandle Assoc. of REALTORS, Orlando Regional REALTOR® Assoc., and Emerald Coast Assoc. of REALTORS®—plus home builders, brokerages and more.

The New Era of Real Estate is Here

REALM™ will transform how you do business.

- 1 A Multiple Listing Platform (MLP) System combined with land registry data and a secure, real-time communication portal all-in-one environment.
- 2 Manage your listings, conduct market research and gain property intelligence all from desktop or your mobile device. **It's built for today's mobile agent.**
- 3 With limitless potential integrations, you can go from doing research to communicating with clients and colleagues to facilitating offers seamlessly.



Scan or visit TheNewREALM.ca to get your REALM App Today!

Are you ready for REALM?

Join us at our booth located near TRREB Central and attend our live training to have all your questions answered.

Highlights

Food Hub, Cafés, Water, and Charging Stations

Lunch takes place from 11:30 a.m. to 2:00 p.m. on both days in the **Food Hub in Hall F** (Member West Entrance).

You must present your badge in order to receive a lunch.

Quench your thirst with **chilled water** from the water stations located in the Lunch Hub and in all three Cafés.

The three Cafés offer **tea and coffee service** in the morning (8:30 a.m.–10:30 a.m.) and in the afternoon (1:00 p.m.–3:00 p.m.). Conveniently located, one is in Hall A with the REALTOR® STORE Pop-Up and Podcast Hub, one is near at the entrance to Hall A, and the third is with the International District and the Learning Hub in Hall E.

Device battery low? Visit the **charging stations** handily located in the Cafés. Relax and check out the conference schedule on pages 4 through 7 to plan the rest of your REALTOR® QUEST experience.

Podcast Hub

Experience TRREB's *Ready to Real Estate* podcast live in the Podcast Hub, located in Hall A. **Grab a chair and headphones** to listen in as our lineup of speakers take the stage and delve into timely topics. See page 22 for the full schedule.

Info Centre

Questions about REALTOR® QUEST? Visit the **Info Centre** in Hall D (near the entrance to Hall A).

WE'RE PARTNERS IN ADDRESSING THE GTA'S HOUSING AFFORDABILITY CRISIS.



In 2023, TRREB and its Members chose to invest in making the GTA a stronger, more diverse, and more equitable place for us all thanks to your donation of \$100,000.

Since our partnership began in 2004, you've invested \$1,234,800 in changing lives for working families. And for every \$1 invested into a Habitat home, \$4 is returned to society through property taxes, increased income taxes, and other gains*.

But that's not all! 14 TRREB Members grabbed a hammer and joined us at our build sites at 423 Old Weston Road in Toronto and 485 Normandy Street in Oshawa, contributing nearly 100 volunteer hours! Working with us, you helped in the construction of 70 affordable homes for working families.

If you are a part of TRREB you have much to be proud of. Your contribution and hard work are making a difference and actively helping Habitat for Humanity GTA to address our housing affordability crisis.

On behalf of everyone here at Habitat for Humanity GTA....

"Thank You TRREB and Members!"



*habitatgta.ca/wp-content/uploads/2022/01/BCG-Transforming-Lives.pdf

Floor Plan



Floor Plan



Speakers

Keynote Speakers



Martha Stewart

Best-Selling Author and Emmy Award-Winning TV Host

Wednesday, May 15 | Hall B | 1:00 p.m.



Tracy Moore, host of Canada's *Cityline* for more than a decade, leads this Q&A conversation.

Martha Stewart is the Founder of the first multi-channel lifestyle company, an entrepreneur, best-selling author of 99 to date lifestyle books and Emmy award-winning television show host. Reaching more than 100 million devoted fans on a monthly

basis through her magazines, TV shows, books, and products for the home, sold on Martha.com and at multiple retail and online outlets, Martha is the “go-to” source for the homemaker.

She and her talented staff provide trusted, timely, and useful information on all aspects of everyday living: cooking, entertaining, gardening, home renovating, collecting, organizing, crafting, healthy living, holidays, weddings, and pet care, both in print and social media.



Jay Shetty

Best-Selling Author and Award-Winning Podcast Host

Thursday, May 16 | Hall B | 10:00 a.m.

Jay Shetty, a global best-selling author, award-winning podcast host of “On Purpose,” and purpose-driven entrepreneur, has made an indelible impact on hearts and minds worldwide. Inspired by Jay’s #1 *New York Times* best-selling book by the same name, this talk distills the timeless wisdom that Jay learned as a

Speakers



monk into practical, daily steps that anyone can take to live a happier, more meaningful life.

This session reveals how to overcome negative thoughts and habits to access the calm and purpose that lie within all of us. Jay transforms the abstract lessons into simple advice and exercises we can all apply to reduce stress, sharpen focus, improve relationships, identify our hidden abilities, increase self-discipline, and give the gifts we find in ourselves to the world. Jay proves that everyone can – and should – think like a monk.



To help plan your conference experience, take advantage of the **Schedule** and **Speakers** features inside the **TRREB REALTOR® QUEST App**. Scan the QR code, or head to your App Store and search for “TRREB REALTOR® QUEST.”

OREA | FORMS

INTELLIGENCE
COMES STANDARD.

Stay up to date on all things Standard Forms,
including important TRESA updates

OREA.COM/FORMS

Speakers

Speaker Series



Theresa Corindia
Training Program Leader at Teranet Inc.
Are You Ready for REALM™? Essential Steps...
Wednesday, May 15 | Berton Room | 2:30 p.m.
Thursday, May 16 | Berton Room | 1:00 p.m.

By the end of this session, participants will be equipped with the knowledge and skills necessary to transition from Stratus to REALM™ seamlessly, providing enhanced support to their clients and leveraging the full potential of the platform's advanced features.



Biti Di Lisi
Senior Paralegal and Notary Public at Stonegate
Listing and Buying a Tenanted Property
Thursday, May 16 | Sutherland Room | 1:00 p.m.
Thursday, May 16 | Waxman Room | 2:30 p.m.

Licensed paralegal and former REALTOR® Biti Di Lisi will discuss how to list and buy a tenanted property and highlight some of the problems and liabilities that you could face.



Mary-Anne Gillespie
CEO of Red Apple Coaching
Embrace Challenge to Achieve Extraordinary Success
Thursday, May 16 | Waxman Room | 11:00 a.m.
Thursday, May 16 | Sutherland Room | 2:30 p.m.

Embrace challenge, think beyond numerical achievements, and cultivate a mindset that propels you to reach your full potential in the competitive and dynamic real estate landscape with actionable strategies to navigate difficulties and foster personal growth.

Speakers



David Greenspan
CEO and Founder of #MindShare101
Every Day Excellence: Your Blueprint for Success
Thursday, May 16 | Cohen Ballroom | 11:00 a.m.
Thursday, May 16 | Pinsent Room | 1:00 p.m.

Do you ever feel as if there just isn't enough time in your day to get it all done, you don't even know what you should be doing today to have the success you want, or the lack of your immediate success is weighing on your mind? In this powerful, motivating, actionable session, you will learn the exact actions you need to take each and every day to grow both your business and your life to your next level.

Exclusive mobility and internet bundles



areawireless.ca/east

Starting from

\$40

contact us for full details

Advantage Mobility

100GB

Canada Wide

Built by REALTORS® for REALTORS®

Since its launch in 2016, Area WIRELESS has become the premier choice for REALTORS® seeking specialized data services that meet their professional needs



Powered by 



Speakers



Emily Leung
TRREB Professional Development Specialist

SkySlope Offers
Wednesday, May 15 | Waxman Room | 2:30 p.m.
Thursday, May 16 | Berton Room | 2:30 p.m.

Learn how the new SkySlope Offers tool allows you to submit an offer using the portal, review your offers within the portal so that you can compare multiple offer details on one page, share offer details with buyer agents based on seller direction, and generate a time-stamped audit trail.



Daniel Lewis
Entrepreneur, Customer Experience Expert and Motivational Storyteller

Negotiate Like a Ninja
Wednesday, May 15 | Pinsent Room | 2:30 p.m.
Thursday, May 16 | Cohen Ballroom | 2:30 p.m.

Learn the skillful approach to achieving the best deal possible. Listen and take away seven proven methods of how to approach a negotiation and most importantly, how to leave the table with a mutually beneficial win – in your favour.



Max Ma
Sales Account Executive at MPAC

Enhanced Assessment Data...Insights and MPAC 101
Wednesday, May 15 | Etrog Room | 2:30 p.m.
Thursday, May 16 | Etrog Room | 11:00 a.m.

This session offers an overview of MPAC's data collection process, property measurement techniques, and guidance on property tax calculations, as well as the Automated Valuation Model products, plus a demo of how to utilize the enhanced Premium Data features available on propertyline™.

Speakers



Jason Mercer
TRREB Chief Market Analyst

What's Trending in the Commercial Market?
Thursday, May 16 | Berton Room | 11:00 a.m.

Get a glimpse into the latest trends in the office, retail, and industrial sectors. Learn what you need to know about population growth and its impact on the commercial market.



Sean Provencher
Founder of Endgame Coaching

The FUTURE Agent: The AI Accelerated REALTOR®
Thursday, May 16 | Sutherland Room | 11:00 a.m.
Thursday, May 16 | Waxman Room | 1:00 p.m.

Is artificial intelligence the future of real estate, or the end of the REALTOR®? We'll dig into what AI is, how it's evolving, and what it means for REALTORS® today. Learn how AI can help you streamline processes, gain deeper market insights and deliver exceptional customer experiences. But is AI a threat to your career? We'll tackle the big question head-on: will AI replace REALTORS®?



Cliff Spicer
TRREB Professional Development Specialist

Creating a CMA in REALM™
Thursday, May 16 | Etrog Room | 1:00 p.m.

Empower your clients to navigate the ever-changing real estate market by harnessing the power of REALM™'s Comparative Market Analysis tool. Learn how to create a CMA from anywhere with this mobile-first technology.

Speakers



Ashley St John
TRREB Professional Development Specialist
Creating a CMA in REALM™
Thursday, May 16 | Etrog Room | 2:30 p.m.

Empower your clients to navigate the ever-changing real estate market by harnessing the power of REALM™'s Comparative Market Analysis tool. Learn how to create a CMA from anywhere with this mobile-first technology.



Mark Weisleder
Senior Partner at Real Estate Lawyers.ca
Most Frequently Asked Questions About TRESA
Wednesday, May 15 | Sutherland Room | 2:30 p.m.
Thursday, May 16 | Cohen Ballroom | 1:00 p.m.

Get answers to the most frequently asked questions about TRESA, including how to advise a buyer or seller about the new bidding war rules, how to make sure that you are using and completing the proper forms, and how to deal with a Self-Represented person.



Raymond Wong
Vice President of Data Solutions at Altus Group
What's Trending in the Commercial Market?
Thursday, May 16 | Berton Room | 11:00 a.m.

Get a glimpse into the latest trends in the office, retail, and industrial sectors. Learn what you need to know about population growth and its impact on the commercial market.

Speakers



Panel Discussions
Moderated by 2021–2022 TRREB President, Kevin Crigger



Don't miss our exciting panel discussions with industry experts on pressing issues. Learn about condo market trends and drivers, including the latest on prices, sales, and new listings, in our insightful condo panel. Plus, join us for panels on the luxury market to learn how to navigate and support clients looking to buy or sell in this niche market.



Scan the QR code to check out the full panel schedule on realtorquest.ca. Or take advantage of the **Schedule** and **Speakers** features inside the **TRREB REALTOR® QUEST App**. Head to your App Store and search for "TRREB REALTOR® QUEST."

PITCH BATTLE

Hear companies pitch their products that revolutionize the real estate industry to a lineup of judges.

This is your opportunity to learn about technology and innovation across our marketplace and have your say in selecting the "People's Choice" winner.

Visit realtorquest.ca for the full schedule.



Brought to you by PropTx

STRATEGICALLY ALIGNED WITH YOUR BUSINESS SUCCESS

In the rapidly changing real estate industry, Gardiner Roberts LLP remains dedicated to meeting the evolving demands of growing organizations such as the Toronto Regional Real Estate Board.

As strategic business partners, we prioritize the importance of resolving sophisticated legal matters in an efficient manner while remaining dedicated to providing innovative legal services to meet the diverse needs of organizations and their innovative leaders.

For more information on how we can help, contact: **Arlene O'Neill**, Partner at 416.865.6640 or aoneill@grllp.com or visit us online at www.grllp.com.

Gardiner Roberts LLP
Bay Adelaide Centre – East Tower
22 Adelaide Street West, Suite 3600
Toronto, Ontario M5H 4E3
416.865.6600



Speakers

Podcast Hub



Martha Stewart
Best-Selling Author and Emmy Award-Winning TV Host
Timeless Tactics: Martha Stewart’s Guide for REALTORS®
Wednesday, May 15 | Podcast Hub (Hall A) | 2:30 p.m.

In this conversation, Martha will share invaluable tips and strategies to help REALTORS® navigate anything from client relationships to a work-life balance.



Monty Moran
Former CEO of Chipotle and Best-Selling Author
Lessons in Leadership and Resilience
Wednesday, May 15 | Podcast Hub (Hall A) | 3:30 p.m.

Listen in as Monty tells you the difference between management and leadership, plus what he has to say about leaders empowering their teams and the most important characteristics of a leader.



Mary-Anne Gillespie
CEO of Red Apple Coaching
Million Dollar Open House: Transforming Your Real Estate Career
Thursday, May 16 | Podcast Hub (Hall A) | 1:00 p.m.

Take a deep dive into the philosophy that every open house should include a meticulous pre-event planning, dynamic on-the-day activities, and thoughtful post-open house follow-ups.



Sean Provencher
Founder and CEO of Endgame Coaching
AI Empowered REALTOR®
Thursday, May 16 | Podcast Hub (Hall A) | 2:30 p.m.

Take a deep dive into the philosophy that every open house should include a meticulous pre-event planning, dynamic on-the-day activities, and thoughtful post-open house follow-ups.

Exhibitors List

Access Storage	1346	CYGNI DEVELOPMENTS	1509,1511
Activa	1925	CYR Funding Inc.	916
AgentLocator	614,616	Deals DPT Inc	426,428
Agent's Equity	409	DLC - Dream Home Financing Solutions	303
AIG Insurance	Health Quest	Docusign Canada	228
Altus Group	1704,1706	Dominion Lending Centres Expert Financial	1806
AMJ Campbell	1814,1915	Dream Valley Realty	510
Approved Financial Services	415	Emerald Coast Association of REALTORS®	2221
APTO CONNECT	1712	Encore Painting Ltd	225
Area WIRELESS	721,719,715	EXIT Realty Corp. International	1400,1501,1402,1503
Avenue HQ	910	eXp Realty & Elements Real Estate Group,	307,309
BACC	1512	Riviera Maya	307,309
Baskits	530	eXp Realty Canada	216
BLAIR LAW FIRM PROFESSIONAL CORPORATION	202	Fintracker Inc.	1722
Blakes	1625	Fisher Engineering	1901
Blue Lion Home Inspections Inc.	1800	Florida Realtors®	2030,2129,2130
BREVITY CAPITAL	1708	Furniture Bank	315
Brookfield Residential	912	Global Opportunities Real Estate	402
Canada Income Properties	1439	Green Shield	Health Quest
Canada Life	Health Quest	Habitat for Humanity GTA	329
Canada Post	227	Health Canada	1414
Canadalend.com	239	Hersh Realty Group Inc.	430,432,434
Canadian Blood Services	Health Quest	Home Construction Regulatory Authority	1519
Canadian Capital Financial Services	521,620	HomeLife Realty Services Inc.	1430,1531
Central Panhandle Association of REALTORS	2223	HomePorter Inc.	1517
CENTURY 21 Canada	816,818	Honeyydo	1813
CIBC	926	HoodQ	1724
Citadel Mortgages	414	HouseMaster Home Inspections	334
Coastal Carolinas Association of REALTORS®	2229	ICIWorld.com	218
Coldwell Banker Canada	229	INCOM REAL ESTATE WEB	
Condo1 Property Management	1408	& E-MARKETING SOLUTIONS	425,524
Condominium Authority of Ontario	1825	Incredible Incentives	1805
Corcoran Horizon Realty	237,235	Infinite Banking Canada	914
CoreLogic	932,930	iPro Realty Ltd. Brokerage	1820,1822,1921,1920
Corporate+Club	526	IQI Global Real Estate	1525
CREA Global	2123	JAAG Properties Rent to Home	1824
Cutco Closing Gifts	1443	JSM Law	1617
		Jumptools	1507

Exhibitors List

Kormans LLP	433	REALM GeoWarehouse	723.822.725.824.727.826
Last Detail Home Staging	224	REALTOR.ca	1605.1607.1609.1611
LeafFilter North of Canada Inc	318	realTQR Interactive Showings	1410
Lennar Homes	2122	Realty Ai	316
Let's Farm with Monica Thapar	514.516	Realty ONE Group Canada	411.413
Magic Windows Innovation	214	Realty World	1807
Maple	Health Quest	Rental Beast	1720
Mave	1917	Right at Home Realty. Brokerage	319.418
MFS SUPPLY CANADA	528	ROYAL BANK OF CANADA	219
MIAMI Association of Realtors	2024	Royal Star Realty Inc	424
Money 2 Close Inc	438	Sabio Law LLP	410.412
Mortgage Outlet Inc	532	SAVE MAX REAL ESTATE	406.408
MPAC	1716.1718	Scotiabank	1523
National Bank	1613	ShowingTime+	324
NexOne Corporation	416	SkySlope	1625
NextHome	1818	Staged 2 SELL SOLUTIONS Inc	1418
North 2 South Realty Brokerage Inc	1524	Supra	1437
O2D.AI Inc	427	Sutton Group Realty Services Ltd.	1515
Ontario Real Estate Association	523.622.525.624.527.626	Sweet Print Inc.	1816
Ontario REALTORS Care® Foundation	1710	Tarion	512
Orlando Regional REALTOR® Association	2230.2329	Teldon	404
OTBx Air	203.205.207.302.304.306	TELUS Business	924
Ourboro Inc.	1804	The Mortgage Division Inc	1506
Pakstakandgo	335	The Realty Division	333
Printo	327	Toronto Home Shows/Cottage Life Shows	1412
Protect Your Boundaries	419.518	TOWNHILL CONSTRUCTION LTD	305
RAD Marketing	1406	Transition Squad Inc.	217
RBC Bank (U.S.)	2124	Treed Real Estate	1812
RE/MAX Canada	515.517	Triton Verify	338
RE/MAX Community Realty Inc., Brokerage	339	TWRSLs	231
RE/MAX Professionals Inc.	1802	U-Haul Co (Canada) Ltd	2224
REACH Canada	209.211.310	Vaultra Storage & Door to Door	1416
Real Estate Council of Ontario	1516.1518	VERICO C.O.D Financial Services Inc.	1521
Real Estate Magazine	326	Verico Fortune Effect Financial Group	317
Real Estate Tax Tips	1424	Wolfpack Mentorship & Training	436
Real Property Management	918		
RealEstateLawyers.ca LLP	238.236.234.232		

This list reflects up-to-date information at the time of printing.





BROUGHT TO YOU BY



Visit realtorquest.ca for More Info or Download the App